RJ REYNOLDS

TOBACCO COMPANY



S. R. MacLEOD Region Operations Mgr

150 Lawrence Bell Drive Suite #108 Williamsville, NY 14221 (716) 634-9232 Fax (716) 634-3145

July 25, 1997

RJR Account #649920

Ms. T. Klimowski TRIPIFOODS, INC.

SEPTEMBER WINSTON B2G2F LIGHTERS / PROMOTION #700649

Dear Terri:

Winston regular product has been ordered (see quantities listed below), as well as 1282 skus of B2G2F Lighter Sleeves / Displays (Item #527552) to pack and ship this promotion to your participating retail accounts. (Displays will be shipped to Bailey Ave. warehouse - call Angelo first for appointment @ (716) 822-7400) All additional pertinent promotional information is listed below:

<u>UPC Code</u>	<u>WINSTON</u>	<u>Case</u>	
	Brand Style	<u>Size</u>	#/ Cases
12300-11112	Light	12M	<u>22</u>
12300-11906	Light Box	6M	<u>39</u>
12300-11012	Full Flavor	12M	<u>22</u>
12300-11212	Full Flavor Box	12M	<u>22</u>

Product PO #081197

Product / Premium Arrival: August 11, 1997

Ship Date to Retail: Week of: August 25, 1997

<u>SKU CUBE</u>: **1.7150**

SKU WT (w/o Product): 6.6200 lbs

Retail Sales Offer per Sku: 20 units

Billing per Sku: 4 Full Price Cartons

EFT \$ Amount: \$60,634.05

Non-EFT \$ Amount: \$N/A

-2-B2GFP TRIPIFOODS, INC.

<u>Promotion Description</u>: Utilize self-contained shipper. Shipper has 20 buy-2-get-2-free-lighters sleeves. Two packs of Winston product should be placed into the sleeve. Consumer purchases two packs, receives two Winston 'No Bull' Lighters free.

SHIP NUMBER OF DISPLAYS AS INDICATED ON THE ATTACHED CUSTOMER LIST

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you \$28.00 per <u>live 12M</u> case for all displays packed and shipped to retail on a timely basis. This equates to <u>\$2,394.00</u> (85.5 case(s) @ \$28.00). Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell Promotional Coordinator / 1610

/jc

cc: R. M. Duszynski

Note to RJR Manager:

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

V-WINB2.DOC

TRIPIFOODS								-	1]				1	ļ	
SEPTEMBER: V	VINST	N BUY	/ 2 PAC	KS	GE	T 2	FRE	ΞΕί	_IGI	4TE	RS	J #7	7006	49												
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RETAIL DISTRIBUTIO	N DATE:	WK OF	8/25/97	NUM	BER	OF D	ISPL	AYS	PER (GRO	JP PI	EK S	IAIE		1986		- <u>- </u>	 	******	87	1	 i	 	i	i	
GROUP	NO. OF STORES	\$10 MOOD TO	TOTAL # DEPLAYS	AL	co	Ċ T	FL	GA	ĬĀ	Ľ	· IN	ks.	ΚΫ́		MO	, NC	Z	NY		ок	PA	R	sc	VA.	∵wı.	₩¥
CFM	6	. 1 "%	6															6								<u> — </u>
COUNTRY CONV	7	**************************************	7															7								<u> </u>
ERIE PETRO	7	1	7		<u> </u>																7					
HESS MART	47	"See List	87														1	71			15					
HESS STATION	119	See List	170			1								2			25	106			33	3				\vdash
K & K FOODMART	10	1	10															10					-			<u> </u>
KENYON VARIETY	7	1	7															7				<u> </u>				
LAKE COUNTY	8	*1	8															8								\vdash
NOCO	40	3 .1 80, 8	40															40				 				\vdash
PETRO USA	6	····· 1	6														<u> </u>	6		_	<u> </u>	 				\vdash
PAL MART	4	1	4	<u> </u>	<u> </u>										· .			4			L	<u> </u>				_
PHAR MOR	105	J×:5	525	5_	10		25	15	10	20	15	10	5		5	45	5		80	5	170		20	55	5	20
POCO MART	4	, 1	4		<u> </u>								ļ				<u> </u>	1			3	<u> </u>				├
QUICK CHEK	9	See List	11										ļ	<u> </u>					11			 				├—
RED APPLE/ KWIK-FIL	310	4	310	L		<u> </u>							<u> </u>	<u> </u>				178	11		121	 				\vdash
XTRA MART/ MID VALLE	34	See List	36						 	<u> </u>								32	_		4					
INDEPENDENTS (AND SMALL CHAINS)	32	See List	44														_	23	8		13					
TOTALS	755	<u> </u>	1282	5	10	1	25	15	10	20	15	10	5	2	5	45	31	499	110	5	366	3	20	55	5	20

RJ REYNOLDS

TOBACCO COMPANY

STATE STAMPING

TRIPIFOODS

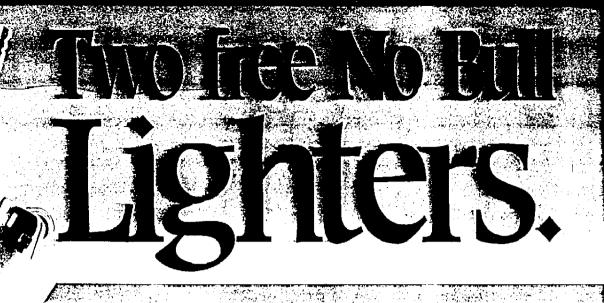
#649920

WINSTON BUY 2 PACKS GET 2 FREE LIGHTERS

					NS TO S						
WINSTON	AL	CO	CT	<u>FL</u>	GA	<u>IA</u>	<u>IL</u>	<u>iN</u>	<u>KS</u>	KY	MA
(12M) LIGHT	5	10	1	25	15	10	20	15	10	5	2_
(6M) LIGHT BOX	5	10	1	25	15	10	20	15	10	5	2
(12M) FF	5	10	1	25	15	10	20	15	10	5	2
(12M) FF BOX	5	10	1	25	15	10	20	15	10	5	2

				LIVE	PRODU	JCT						
WINSTON	MO	NC	NJ	NY	OH	<u>OK</u>	<u>PA</u>	RI	<u>sc</u>	<u> </u>	<u>WI</u>	<u>w</u>
(12M) LIGHT	5	45	31	499	110	5	366	3	20	55	5	20
(6M) LIGHT BOX	5	45	31	499	110	5	366	3	20	55	5	20
(12M) FF	5	45	31	499	110	5	366	3	20	55	5	20
(12M) FF BOX	5	45	31	499	110	5	366	3	20	55.	5	20

7/25/97 STAMPING.DOC



• Special September offer: Buy two packs of new, no-additive Winston, get

two free No Bull lighters

Special packaging

Attention-getting displays

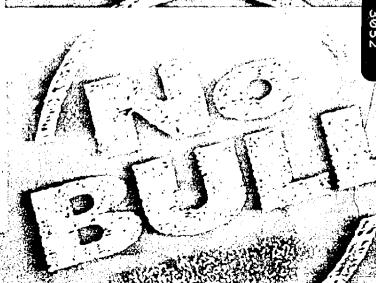
• Proven traffic builder

No bull.

Get 2 lighters

FREE with 2-pack purchase





WORKPLAN VAF TEMPLATE LISTING

PAGE:

DATE: 97-07-07 TIME: 11:49 AM

: 649920 TRIPIFOODS, INC. <DIRECT> - 700649 70900 WIN SEP B2G LTRS HOLESALER PEMPLATE

TEMPLATE SEQ : 0012

SALES LEVEL . 16XXXX

TERR RETAIL ACCT NAME ADDRESS CITY ST ZIP QTY TAX CHAIN-ID SUPPLIER ACCT PHONE # 162205 162231 704770 CFM #33067/C 117 MAIN ST CORTLAND 162601 162622 398674 CFM #33-027 1041 ENGLEWOOD AV BUFFALO 162602 162621 684341 CFM #33-050/C 3774 CHILI AVE ROCHESTER 162604 162630 663135 CFM #33-045 1799 ENGLISH RD GREECE CORTLAND NY 13045 1 0990-0100 3782 (607)753-7616

NY 14223 1 NYS NY 14624 1 NY 14616 1 0990-0100 0990-0100 0990-0100

3701 (716)876-8760 3780 (716)889-9110 3775 (716)225-3540

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TOTAL QUANTITY

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WORKPLAN VAP TEMPLATE LISTING

PAGE:

DATE: 97-07-07 TIME: 11:49 AM

WHOLESALER TEMPLATE

: 649920 TRIPIFOODS, INC. <DIRECT;

: 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEQ : 0012 SALES LEVEL

: 16XXXX

162603 162629 397924 CFM #33-017

CHAIN-ID SUPPLIER ACCT PHONE # ADDRESS CITY ST ZIP QTY TAX

TERR RETAIL ACCT NAME

162601 162622 764481 CFM #33-034 4945 BEACHRIDGE R PENDLETON NY 14094 1 NYS

3470 WALDEN AVE DEPEW

NY 14043

0990-0000

3777 (716)625-9439

1 NYS 0990-0000 3717 (716)683-2514

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2 TOTAL QUANTITY



WORKPLAN VAP TEMPLATE LISTING

PAGE:

DATE: 97-07-07

23

TIME: 11:49 AM

. 649920 TRIPIPOODS INC «DIRECT» WHOLESALER : 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

ST ZIP QTY TAX CHAIN-ID SUPPLIER ACCT PHONE # TERR RETAIL ACCT NAME ADDRESS CITY 133005 133030 769489 COUNTRY CONVENIENCE LAKE ROAD HEATON MONROE NY 10950 1 NYS 2946-0000 1582 (914)782-0443 162210 162327 178963 COUNTRY CONVENIENCE ROUTE 52 PINE BUSH NY 12566 1 NYS 2946-0000 1586 (914)744-3212 MIDDLETOWN NY 10940 1 NYS 162210 162227 769642 COUNTRY CONVENIENCE 334 E MAIN ST 2946-0000 1583 (914)343-5253 162307 162327 064286 JOE'S COUNTRY CONV ROUTE 207 1588 (914)427-5135 CAMPBELL HALL NY 10916 1 NYS 2946-0000 1 NYS 1 NYS 1 NYS 2946-0000 1584 (914)778-3702 162307 162327 770150 COUNTRY CONVENIENCE 35 E MAIN ST WALDEN NY 12586 162307 162327 770150 COUNTRY CONVENIENCE 35 E MAIN ST 162307 162327 620014 JOE'S COUNTRY 7 533 ROUTE 9W 1587 (914) 562-0446 2946-0000 NEWBURGH NY 12550 162309 162330 518121 COUNTRY CONVENIENCE ROUTE 17M HARRIMAN NY 10926 2946-0000 1585 (914)783-0766

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WORKPLAN VAP TEMPLATE LISTING

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20 DATE: 97-07-07

TIME: 11:49 AM

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT> : 700649 70900 WIN SEP B2G LTRS TEMPLATE

TEMPLATE SEQ : 0012

SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIF	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT I	HONE #
												/71514	03 0000
			BORON OIL	545 FAIRMOUNT AVE	JAMESTOWN		14701	T		1892-0000			83-9008
173001	173020	525493	LAKEWOOD SHELL #3	3760 W 12TH ST	ERIE	PΑ	16505	1		1892-0000			38-0518
173001	173020	168816	HOLIDAY SHELL #2	8030 PERRY HWY	ERIE	РĄ	16509	1		1892-0000	4276	(814)	64-6244
173001	173020	540944	FUEL STOP SHELL #1	I-90 & STERETTANI	ERIE	PA	16515	1		1892-0000	4278	(814)8	33-5304
173001	173020	596643	HOLIDAY MART	605 PARADE ST	ERIE	PA	16503	1		1892-0000	4280	(814)4	154-2158
173001	173020	674464	PEACH STREET SHELL	4917 PEACH ST	ERIE	PA	16509	1		1892-0000	4291	{814}	64-6130
173001	173020	699667	STATELINE BP #90	12271 E MAIN RD	NORTH EAST	PA	16428	1		1892-0000	4290	(814)	25-3381

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TOTAL QUANTITY

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WORKPLAN VAP TEMPLATE LISTING

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601377 (201)263-9372

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DATE: 97-07-07 TIME: 11:49 AM

: 649920 TRIPIFOODS, INC. <DIRECT> : 700649 70900 WIN SEP B2G LTRS

PEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

TERR RETAIL ACCI NAME ADDRESS CITY ST ZIP QTY TAX CHAIN-ID SUPPLIER ACCT PHONE #

122303 122321 599358 HESS MART #32449 6305 ROUTE 25A WADING RIVER NY 11792 2 0353-0301 1129 (516)929-6935 122303 122321 088299 HESS MART #32362 ROUTE 58 RIVERHEAD NY 11901 2 NYS 0353-0301 1118 (516)727-8757 122306 122322 088802 HESS MART #32499 1801 N OCEAN AVE FARMINGVILLE NY 11738 1 NYS 0353-0301 1115 (516)289-9830 122306 122322 114035 HESS MART #32325 RTE 25A & MILLER MILLER PLACE NY 11764 1 NYS 0353-0301 1116 (516)331-1267

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BPEN55B2 WORKPLAN VAP TEMPLATE LISTING

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT> DATE: 97-07-07
TIME: 11:49 AM

EMPLATE : 700649 70900 WIN SEP B2G LTRS

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TEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

TERR RETAIL ACCT NAME ADDRESS CITY ST ZIP QTY TAX CHAIN-ID SUPPLIER ACCT PHONE #

TOTAL QUANTITY

133008 133025 558169 HESS MART #30314 66 ROUTE 46 EAST MOUNTAIN LAKES NJ 07046 1 NJS 0353-0302

BPEN55B2 WORKPLAN VAP TEMPLATE LISTING

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT>

DATE: 97-07-07
TIME: 11:49 AM

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECTS
TEMPLATE : 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

CHAIN-ID SUPPLIER ACCT PHONE # ADDRESS CITY ST ZIP OTY TAX TERR RETAIL ACCT NAME -----2 PEN 133204 133221 126921 HESS MART #38306 2245 LEHIGH ST ALLENTOWN PA 18103 0353-0303 1754 (610)797-7202 133208 133226 126934 HESS MART #38352 308 N 3RD ST COOPERSBURG
162208 162224 777571 HESS MART #38280 429 W MAIN ST BLOOMSBURG
173807 173827 963772 HESS MART #38295 800 LANCASTER PIK READING COOPERSBURG 0353-0303 1134 (610)282-4566 PA 18036 2 PEN 2 PEN BLOOMSBURG 1753 (717)387-0291 0353-0303 PA 17815 1756 (215)777-4462 2 PEN 0353-0303 PA 19607 4 PEN 0353-0303 3 PEN 0353-0303 1755 (610)383-7930 173807 173822 143288 HESS MART #38353 3619 LINCOLN HWY THORNDALE PA 19372 173807 173827 093674 HESS MART #38245 200 LANCASTER AVE READING 1752 (610)374-0197 PA 19611

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WORKPLAN VAP TEMPLATE LISTING BPEN55B2

TEMPLATE SEC : 0012 SALES LEVEL : 16XXXX

DATE: 97-07-07 WHOLESALER : 649920 TRIPIFOODS, INC <DIRECT>
TEMPLATE : 700649 70900 WIN SEP B2G LTRS TIME: 11:49 AM

TERR	RETAIL	ACCT	NAME		ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
	• • • • • •											********	
162202	162238	712610	HESS MAR	r #32443	5895 STATE ROUTE	CICERO	NY	13039	2		0353-0304	1822	
162202	162237	172981	HESS MAR	r #32460	W. TAFT & HENRY C	LIVERPOOL	ХŸ	13088	2	NYS	0353-0304	1133	(315)457-2573
162202	162238	547628	HESS MAR	r #32453	7916 BREWERTON RD	CLAY	NY	13041	4	NYS	0353-0304	1124	(315)699-9449
162204	162226	251064	HESS MAR	Γ #32431	61 GLENWOOD AVE	BINGHAMTON	NY	13905	2	NYS	0353-0304	1105	(607)770-4077
162204	162226	957256	HESS MAR	r #32345	1245 FRONT ST	BINGHAMTON	NY	13905	2	NYS	0353-0304	1108	(607)748-8584
162205	162230	632788	HESS MAR	Γ #32214	420 HIAWATHA BLVD	SYRACUSE	NY	13204	1		0353-0304	3938	(315)466-1550
162205	162231	171285	HESS MAR	r #32455	106 PORT WATSON S	CORTLAND	ΝY	13045	2	nys	0353-0304	1103	(607)753-3579
162205	162231	171332	HESS MAR	r #32454	4075 WEST RD	CORTLAND	NY	13045	1	NYS	0353-0304	1104	(607)756-4505
162205	162231	251305	HESS MAR	r #32435	2680 MAIN ST	WHITNEY POINT	ΝY	13862	1	NYS	0353-0304	1107	(607)692-2602
162205	162230	762402	HESS MAR	Г #32461	6020 S SALINA ST	SYRACUSE	NY	13205	2	nys	0353-0304	1123	(315)492-1361
162206	162233	469356	HESS MAR	r ² #32371	ROUTE 12, NORTH	NORWICH	NY	13815	3	NYS	0353-0304		(607)336-6825
162602	162621	764187	HESS MAR	T #32456	459 SPENCERPORT R	ROCHESTER	ИХ	14606	4	NYS	0353-0304	1120	(716)247-2111
162602	162630	597718	HESS MAR	T #32448	3860 RIDGE RD W	ROCHESTER	ИХ	14626	1	NYS	0353-0304		(716)225-8907
162603	162630	601354	HESS MAR	r #32447	204 MAIN STREET	BATAVIA	ИÅ	14020	1		0353-0304		(716)344-5620
162604	162630	764295	HESS MAR	Г #32450	933 RIDGE RD W	ROCHESTER	NY	14615	3	NYS	0353-0304	1106	(716)865-7651
162604	162624	965735	HESS MAR	T #32370	4700 W HENRIETTA	HENRIETTA	NY	14467	1	NYS	0353-0304	1758	(716)359-1480
162604	162621	036106	HESS MAR	T #32340	S. WINTON & TOWNL	ROCHESTER	NY	14623	2	NYS	0353-0304	1119	(716)427-2948
162604	162621	086248	HESS MAR	T #32319	222 JEFFERSON RD	ROCHESTER	ИХ	14623	2	NYS	0353-0304	1113	(716)427-0118
162604	162620	089398	HESS MAR	T #32357	2180 PENFIELD RD	PENFIELD	NY	14526	3	NYS	0353-0304	1114	(716) 377-3776
162605	162624	686035	HESS MAR	T #32444	1429 STATE ROUTE	FARMINGTON	ΝY	14425	2	2	0353-0304	3977	(716)398-2676
162605	162620	734170	HESS MAR	T #32442	RT. 104 & SLOCUM	ONTARIO	NY	14519	2	!	0353-0304	3979	(315)524-3215
162605	162620	288985	HESS MAR	T #32347	7409 PITTS PALMY	FAIRPORT	NY	14450	2	NYS	0353-0304	1126	(716)425-7430
162605	162624	764154	HESS MAR	T #32451	162 LAKE ROAD	CANANDAIGUA	NY	14424	3	NYS	0353-0304	1101	(716)394-6578
162605	162228	269850	HESS MAP	T #32463	345 CORNING RD	ELMIRA	NY	14903	1	NYS	0353-0304	1122	(607)734-1126
162606	162225	269771	HESS MAI	T #32452	140 SENECA ST	HORNELL	NY	14843	2	NYS .	0353-0304	1102	(607)324-1066

PAGE BREAK TOTAL ACCOUNTS 25 TOTAL QUANTITY

51

BPEN55B2

WORKPLAN VAP TEMPLATE LISTING

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT> TEMPLATE : 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEQ : 0012

SALES LEVEL : 16XXXX

162302 162302 162303 162304 162304 162304 162305 162306 162306	162320 162322 162321 162321 162324 162321 162327 162326 162325	130637 289481 130584 696054 467739 037905 432429 619979 130782 130783	HESS MART #32346 HESS MART #32228 HESS MART #32403 HESS MART #32441 HESS MART #32334 HESS MART #32349 HESS MART #32306 HESS MART #32201	MAIN STREET ROUTE 30 & PERTH 1698 ROUTE 9 1583 ROUTE 9 156 WOLF RD 3006 ROUTE 50 841 ULSTER AVE 1825 COLUMBIA TPK ROUTE 9 & 20	AMSTERDAM CLIFTON PARK CLIFTON PARK ALBANY SARATOGA SPRIN KINGSTON EAST SCHODACK RENSSELAEK	YN YN YN YN YN YN YN YN	ZIP 12801 12803 12010 12065 12065 12205 12866 12401 12063 12144 10512	1 2 1 1 2 1	NYS NYS NYS NYS NYS	CHAIN-ID 0353-0305 0353-0305 0353-0305 0353-0305 0353-0305 0353-0305 0353-0305 0353-0305	1111 1121 1110 3978 1764 3906 1762 1117 1112	ACCT PHONE #
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DATE: 97-07-07

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WORKPLAN VAP TEMPLATE LISTING

PAGE: DATE: 97-07-07

TIME: 11:49 AM

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT>
TEMPLATE : 700649 70900 WIN SEP B2G LTRS
TEMPLATE SEQ : 0012

SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	E	4	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122201		683376	HESS	STATION	#32273	610 NEREID AVE		NY	10470	2		0353-0201	3413	(718)655-8162
						32320 ISLIP AVENU			11751	_	иче	0353-0201		(516)224-3601
						1795 FIFTH AVENUE			11717	_	NYS	0353-0201		(516)231-1277
						1690 DEER PARK AV		NY	11729	2		0353-0201	3373	(516) 586 - 6794
						5389 MERRICK RD	MASSAPEQUA	NY	11758	2		0353-0201	3378	(516)541-6161
						274 E MONTAUK HWY	LINDENHURST	ΝY	11757	2	NYS	0353-0201	3411	(516)226-2240
122302	122326	633424	HESS	STATION	#32262	ROUTE 110 &	FARMINGDALE	NY	11735	2	NYS	0353-0201	3374	(516)293-3750
122302	122326	779781	HESS	STATION	#32336	4000 HEMPSTEAD TP	FARMINGDALE	NY	11735	2	NYS	0353-0201	3377	(516)752-8023
122302	122325	033937	HESS	STATION	#32343	DEER PK. AVE.& GR	DEER PARK	NY	11729	2	NYS	0353-0201	3370	(516)242-2196
122303	122321	033916	HESS	STATION	#32478	830 NORTH HIGHWAY	SOUTHAMPTON	NY	11968	2		0353-0201	3416	(516)283-6791
122303	122321	623354	HESS	STATION	#32479	MONTAUK HWY	WATER MILL	NY	11976	2		0353-0201	3417	(516)726-5210
122304	122323	623358	HESS	STATION	#32484	522 SMITHTOWN BYP	HAUPPAUGE	NY	11788	2	nys .	0353-0201	3409	(516)979-1539
122304	122323	633459	HESS	STATION	#32326	440 PORTION RD	LAKE RONKONKOM	NY	11779	2	nys	0353-0201	3369	(516)467-9280
122306						2451 ROUTE 347	STONY BROOK	NY	11790	1		0353-0201		(516)751-9680
						501 ROUTE 112	PORT JEFFERSON	NY	11777		nys	0353-0201		(516)331-3035
						2092 MIDDLE COUNT	CENTERBACH		11720	_	nys	0353-0201		(516)467-9813
122306	122322	114032	HESS	STATION	#32482	1956 ROUTE 112	CORAM	ΝY	11727	1	NYS	0353-0201		(516) 696-3204
122307	122326	114071	HESS	STATION	#32329	16 PINE HOLLOW RD	OYSTER BAY	NY	11771	2		0353-0201		(516)244-9090
						86 GLEN COVE AVE	GLEN COVE		11542		NYS	0353-0201		(516)676-5709
						575 S BROADWAY	HICKSVILLE		11801		NYS	0353-0201		(516)433-2565
						502 S BROADWAY	HICKSVILLE		11801		NYS	0353-0201		(516) 681-1403
						5075 SUNRISE HWY					NYS	0353-0201		(516) 795-7796
						60 JERICHO TURNPI			11753		NYS	0353-0201		(516) 997-3031
						428 NEWBRIDGE RD	HICKSVILLE		11801		NYS	0353-0201		(516)352-2516
						MERRICK & STEWART			11590		NYS	0353-0201		(516)832-7820
						895 OLD COUNTRY R			11803		NYS	0353-0201		(516) 938-2636
						502 WEST 45TH_STR			10036		NYS	0353-0201		(212)245-6594
					#32266	2488 HYLAN BLVD	STATEN ISLAND		10306	2		0353-0201		(718)667-9092
	122327					250-26 JERICHO	FLORAL PARK		11001	2		0353-0201		(516) 352-9666
						550 ATLANTIC AVE	OCEANSIDE		11572	2		0353-0201		(516) 966-9210
						3924 HEMPSTEAD TP			11756		NYS	0353-0201		(516)423-5690
						1955 HEMPSTEAD TP			11554	-	NYS	0353-0201		(516) 794-4312
						2650 LONG BEACH R			11572	_	NYS	0353-0201		(516) 764-0584
122904	122327	139668	HESS	STATION	#32298	650 ELMONT RD	ELMONT	NY	11003	2	NYS	0353-0201	3412	(516) 285-6966

PAGE BREAK TOTAL ACCOUNTS

TOTAL QUANTITY 34

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TEMPLATE SEQ : 0012

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132201	132220	226517	HESS	STATION	#38261	998 CARLISLE	HANOVER	PA	17331	1	PA	0353-0203		(717)637-3503
133201		779337	HESS	STATION	#38216	2030 STREET RD	BENSALEM	PΑ	19020	1	PEN	0353-0203		(215)245-5342
133201	133222	469601	HESS	STATION	#38286	2919 STATE ROUTE	BRISTOL	PA	19007	1	PEN	0353-0203		(215)788-8758
133202	133220	038419	HESS	STATION	#3827B	1134 W CHESTER PI	HAVERTOWN	PA	19083	1		0353-0203		(610)446-6973
133203		127031	HESS	STATION	#38277	258 S EASTON RD	GLENSIDE	PΑ	19038	1		0353-0203	3819	
133203	133228	523271	HESS	STATION	#38276	2818 EASTON RD	WILLOW GROVE	PA	19090	1	PEN	0353-0203		(215)674-0263
133204	133221	127017	HESS	STATION	#38209	1025 MCARTHUR ROA	WHITEHALL	PΆ	18052	1	PEN	0353-0203		(610)433-5589
						1518 S 4TH ST	ALLENTOWN	PA	18103	1	PEN	0353-0203		(610)797-8307
133204	133221	126919	HESS	STATION	#38351	2609 W EMMAUS AVE	ALLENTOWN	PA	18103	1	PEN	0353-0203		(610)797-7485
133204	133221	126938	HESS	STATION	#38350	PO BOX 35	TREXLERTOWN	PA	18087	1	PEN	0353-0203	3857	(610)395-0450
133204	133221	126866	HESS	STATION	#38201	733 HANOVER AVE	ALLENTOWN	PA	18103	1	PEN	0353-0203		(610)434-1799
133205	133229	524624	HESS	STATION	#38279	164 E DEKALB PIKE	KING OF PRUSSI	PA	19406	1	Pas	0353-0203	3849	(610)962-0580
133208	133230	604565	HESS	STATION	#38304	140 S WEST END BL	QUAKERTOWN	PA	18951	1	PEN	0353-0203	3851	(215)538-2284
133208	133226	604567	HESS	STATION	#38249	201 BROADWAY	BETHLEHEM	PA	18015	1	PEN	0353-0203	3856	(610)866-0509
162208	162220	469908	HESS	STATION	#38360	104 NARROW ROAD	PLYMOUTH	PA	18651	1		0353-0203	3879	(717)779-3722
162208	162224	606484	HESS	STATION	#38268	1338 W FRONT ST	BERWICK	PA	18603	1		0353-0203	3875	(717)759-0964
162208	162220	185201	HESS	STATION	#38359	RT. 309	WILKES BARRE	PA	18702	1	PAS	0353-0203	3978	
162209	162222	354755	HESS	STATION	#38260	1716 N MAIN AVE	SCRANTON	PA	18508	1	PAS 1	0353-0203		(717)528-9927
173802	173825	621377	HESS	STATION	#38285	4175 MARKET ST	CAMP HILL	PA	17011	1	PA	0353-0203		(717)761-3716
173802	173823	645511	HESS	STATION	#38252	712-718 N HANOVER	CARLISLE	PA	17013	. 1	PA	0353-0203	3881	(717)249-6483
173802	173826	645527	HESS	STATION	#38250	1129 W. MARKET ST	YORK	PA	17404	1	PA	0353-0203	3867	(717) 845-4735
173802	173826	645595	HESS	STATION	#38355	1407 CARLISLE ROA	YORK	PA	17404	1	PA	0353-0203	3872	(717) 764-1202
173802	173823	645602	HESS	STATION	#38358	602 HIGH STREET	CARLISLE	PA	17013	1	. PA	0353-0203	3860	(717)245-0638
173802	173823	645604	HESS	STATION	#38357	7034 CARLISLE PIK	ÇARLISLE	PA	17013	3	. PA	0353-0203		(717)790-9307
173802	173826	645664	HESS	STATION	#38305	2401 E MARKET ST	YORK	PA	17402	1	. PA	0353-0203	3871	(717)755-5484
173803	173825	082377	HESS	STATION	#38255	1100 MARKET ST	HARRISBURG	PA	17103	1	. PA	0353-0203	3882	(717)233-0342
173803	173829	645654	HESS	STATION	#38356	5575 ALLENTOWN BL	HARRISBURG	PA	17112	1	. PA	0353-0203	3888	(717)652-5799
173807	173827	740936	HESS	STATION	#38269	2855 PERKIOMEN AV	READING	PA	19606	1	. PAS	0353-0203	3863	(610)370-1463
173807	173828	530118	HESS	STATION	#38258	1704 COLUMBIA AVE	LANCASTER	PA	17603	1	PAS	0353-0203	3868	(717) 393-3517
173807	173828	740916	HESS	STATION	#38267	5 HARTMAN BRIDGE	LANCASTER	Pλ	17602	1	PAS	0353-0203	3870	(717)299-2436
173807	173821	183264	HESS	STATION	#38354	RT 422	SINKING SPRING	PA	19608	1	PAS	0353-0203	3866	(215)670-0405
173807	173822	625691	HESS	STATION	#38291	652 E LINCOLN HWY	COATESVILLE	PΑ	19320	2	PEN	0353-0203	3850	(610)384-2441

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32 TOTAL QUANTITY

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TIME: 11:49 AM

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3949 (716)381-6499

3952 (716)663-1187

3936 (607)273-7100

3950 (716)377-9304

: 649920 TRIPIFOODS, INC. <DIRECT> : 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

WHOLESALER

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162202 162232 762440 HESS STATION #32459 68 NORTH ST 3942 (315)253-5072 162204 162226 762000 HESS STATION #32466 UPPER COURT STREE BINGHAMTON NY 13904 1 NYS 0353-0204 3937 (607)775-0058 3934 (607)797-0046 162204 162226 763847 HESS STATION #32342 709 HARRY L DR JOHNSON CITY NY 13790 1 NYS 0353-0204 3932 (607) 770-0093 162204 162226 762497 HESS STATION #32465 3157 VESTAL PKY E VESTAL NY 13850 1 NYS 0353-0204 162204 162226 624672 HESS STATION #32437 236 CONKLIN AVE BINGHAMTON NY 13903 2 NYS 0353-0204 1765 (607)722-0816 3929 (607) 785-7403 162204 162226 251010 HESS STATION #32433 522 HOOPER RD ENDWELL NY 13760 1 NYS 0353-0204 162204 162226 251011 HESS STATION #32439 500 VESTAL AVE ENDICOTT NY 13760 1 NYS 0353-0204 3931 (607)785-9203 3277 (315)478-3650 NY 13204 1 NYS 0353-0204 162205 162230 585371 HESS STATION #32348 685 HIAWATHA BLVD SYRACUSE 1 NYS 1801 (315)471-4979 162205 162230 763153 HESS STATION #32206 758 ERIE BLVD W SYRACUSE NY 13204 0353-0204 3423 (315)736-2040 2 NYS 0353-0204 162206 162235 035218 HESS STATION #32285 5100 COMMERCIAL D YORKVILLE NY 13495 162206 162235 632888 HESS STATION #32207 525 ORISKANY ST W UTICA NY 13502 1 NYS 0353-0204 3424 (315)733-3276 162206 162235 632889 HESS STATION #32338 148 N GENESEE ST UTICA NY 13502 1 NYS 0353-0204 3422 (315)724-7856 3943 (716)254-8932 162602 162621 035651 HESS STATION #32260 1954 LYELL AVE ROCHESTER NY 14606 1 NYS 0353-0204 162602 162621 763927 HESS STATION #32352 2314 CHILI AVE ROCHESTER NY 14624 3 NYS 0353-0204 3947 (716)247-4717 3946 (716)235-5105 0353-0204 162602 162621 763879 HESS STATION #32351 1511 BUFFALO RD ROCHESTER NY 14624 2 NYS . 3945 (716)594-4020 1 NYS 162602 162621 056571 HESS STATION #32350 4371 BUFFALO RD NORTH CHILI NY 14514 0353-0204 2 NYS 0353-0204 3944 (716)458-4381 162604 162621 763836 HESS STATION #32287 440 LAKE AVE ROCHESTER NY 14608 162604 162621 763849 HESS STATION #32353 1431 MOUNT HOPE A ROCHESTER NY 14620 2 NYS 0353-0204 3953 (716)271-4162

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NY 14450

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162604 162621 057432 HESS STATION #32354 1677 ELMWOOD AVE ROCHESTER

162605 162620 764168 HESS STATION #32458 1314 FAIRPORT RD FAIRPORT

162604 162620 037725 HESS STATION #32355 1849 EAST AVE

162604 162620 763449 HESS STATION #32457 3055 MONROE AVE

162604 162630 034231 HESS STATION #32289 4350 DEWEY AVE

162605 162231 764109 HESS STATION #32464 366 ELMIRA RD

6 TOTAL QUANTITY

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ROCHESTER

ROCHESTER

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113104	113129	205298	HESS	STATION	#07216	530 MAIN ST	EAST HARTFORD	CT	06108	1	NYS	0353-0205	3955	(860)	}568-1442	:
113106	112821	033116	HESS	MOITATE	#21208	955 BOSTON RD.	SPRINGFIELD	MA	01119	2	AM :	0353-0205	3961	(413)	783-0850)
122206	122224	042237	HESS	STATION	#32344	776 BEDFORD RD	BEDFORD HILLS	NY	10507	1	NYS	0353-0205	03905	(914)	241-2940)
162302	162320	659787	HESS	STATION	#32468	527 AVIATION RD	QUEENSBURY	ΝY	12804	3		0353-0205	3935	(518)	743-1292	t
162302	162320	130512	HESS	STATION	#32402	MAPLE & BURGOYNE	HUDSON FALLS	ИY	12839	1	NYS	0353-0205	3909	(518)	1747-7565	
162303	162324	130617	HESS	STATION	#32202	1880 STATE ST	SCHENECTADY	ΝY	12304	1	NYS	0353-0205	3915	(518))382-6909)
162303	162324	130619	HESS	STATION	#32226	2222 CENTRAL AVE	SCHENECTADY	NY	12304	1	. NYS	0353-0205	3917	(518)	393-2278)	ţ
162303	162234	177292	HESS	STATION	#32359	ROUTE 30A	JOHNSTOWN	NY	12095	1	. NYS	0353-0205	3908	(518)	762-2763	į.
162303	162324	619816	HESS	STATION	#32405	2441 WATT ST	SCHENECTADY	NY	12304	1	. NYS	0353-0205	3920	(518)	374-2542	2
162303	162322	619817	HESS	STATION	#32404	48 FREEMANS BRIDG	SCOTIA	NY	12302	1	. NYS	0353-0205	3919	(518)	393-8605	÷
162303	162324	767390	HESS	STATION	#32415	1358 NEW SCOTLAND	SLINGERLANDS	ΝY	12159	3	NYS	0353-0205	3921	(518)	439-3769	}
162303	162322	037471	HESS	STATION	#32339	SARATOGA ROAD	GLENVILLE	NY	12302	1	NYS	0353-0205	3918	(518)	399-2750)
162304	162321	619811	HESS	STATION	#32409	601 SARATOGA ST	COHOES	NY	12047	;	NYS	0353-0205	3924	(518))237-6974	ı
162305	162326	619933	HESS	STATION	#32425	ROUTE 212	SAUGERTIES	NY	12477	3	l	0353-0205	3891	(914)) 246-2968	3
162305	162326	767292	HESS	STATION	#32417	ROUTE 9W	SELKIRK	NY	12158	1	NYS	0353-0205	3913	(518)	1767-3025	š
162306	162325	130781	HESS	STATION	#32419	447 N GREENBUSH R	RENSSELAER	NY	12144	2	2	0353-0205	3928	(518)283-6482	ž
162306	162326	130313	HESS	STATION	#32423	272 W BRIDGE ST	CATSKILL	NY	12414		L NYS	0353-0205	3890	(518)943-3991	L
162306	162325	130784	HESS	STATION	#32411	2 RIVER ST	TROY	NY	12180		l nys	0353-0205	3925	(518)272-4200)
162306	162328	176725	HESS	STATION	#32361	365 FAIRVIEW AVE	HUDSON	NY	12534		L, NYS	0353-0205	3912	(518)828-4952	2
162306	162325	619812	HESS	STATION	#32412	800 BURDEN AVE	TROY	NY	12180		L NYS	0353-0205	3926	(518)272-4226	ő
162306	162325	619814	HESS	STATION	#32418	13-15 COLUMBIA TP	RENSSELAER	NY	12144	:	NYS	0353-0205	3927	(518	1462-2792	2
						COLUMBIA & GREEN	HUDSON	NY	12534		NYS	0353-0205	3889	(518	1828-1870	0
						ROUTE 9W	HIGHLAND	NY	12528		NYS	0353-0205	3900	(914	1691-3603	3
						132 E MAIN ST	WAPPINGERS FAL	NY	12590	;	NYS	0353-0205	3896	(914	1297-1813	3
						622 MAIN ST	POUGHKEEPSIE	NY	12601	:	1 NYS	0353-0205	3898	(914	1473-2944	4
						ROUTE 9 NORTH ROA	POUGHKEEPSIE	NY	12601	:	NYS	0353-0205	3897	(914	454-7750	0
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27 TOTAL QUANTITY

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26

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162601	162622	580045	K & K FOOD MART	7084 CHESTNUT RID	LOCKPORT	NY	14094	:	1	4141-0000	1386	(716)439-0906
162602	162630	663648	K&K FOOD MART	6 EAST AVE	ALBION	NΥ	14411		1	4141-0000	1385	(716)589-1433
162602	162622	707857	K&K FOOD MART	11350 MAPLE RIDGE	MEDINA	NY	14103		1	4141-0000	1384	
162602	162630	835820	K & K FOODMART	4541 HOLLEY-BYRON	CLARENDON	ΝΥ	14429		1 NYS	4141-0000	1388	(716)638-6859
162602	162630	765462	K & K FOODMART	STATE BATAVIA	HOLLEY	NY	14470		1 NYS	4141-0000	354	(716)638-6307
162602	162630	561016	K & K FOODMART	1449 LAKE RD	HAMLIN	NY	14464		1 NYS	4141-0000	1389	(716)964-3100
162602	162630	215096	K & K FOODMART	16825 RT 18	KENDALL	NY	14476		1 NYS	4141-0000	1387	
162602	162630	763471	K & K FOODMART	1128 PARMA HILTON	HILTON	NY	14468		1 NYS	4141-0000	715	(716)392-5950
162602	162630	033295	K & K FOODMART	8389 RIDGE RD WES	CLARKSON	NY	14430		1 NYS	4141-0000	547	(716)637-8610
162602	162630	128447	K & K FOODMART	4614 LAKE RD S	BROCKPORT	ΝY	14420		1 NYS	4141-0000	0716	(716)637-2247

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10 TOTAL QUANTITY

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MIFFIYWRAIFFE NA 14557 162602 162622 764963 KENYON VARIETY #732 5775 MAIN ST 132 (178) 632-5727 7895-0000 SAN T TSOFT AN TTS0-9E9(9TL) SEL 0000-S68T 162602 162622 658777 KENYON VARIETY #735 9700 TRAUSIT RD AMHERST τ 9606-8LL(9TL) 809 0000-S68T SAN T 162601 162622 764783 BILLS DELI #608 2897 MAIN ST NEWFAUE NX 14108 151 (178)434-3307 0000-S69T SAN T 460#1 AN TESEOT TESESS JEESE KENKON AFRIELK #187 TIST PINCOPN FAE FOCKBORL SAN T 162601 162622 396611 KENYON VARIETY #720 1 WALMUT ST 150 (17e)434-5544 0000-568T \$60\$T AN LOCKPORT SESO-6E#(9TL) 6TL **1895-0000** SAN T PEOPT AN Teseot Tesess 300859 KENKON AVBIRIX #119 0220 KOBINZON KD POCKBOKI 15¢ (170)433-0047 7895-0000 SAN T DEODI AN TESEOT TESESS 200557 KENKON #154/FASTOP 5985 S TRANSIT RD LOCKPORT CHVIN-ID SOBBLIER ACCT PHONE # TERR RETAIL ACCT NAME XAT YTQ 412 TS CILK **VDDKESS**

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TIME: II:49 AM

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DATE: 97-07-07

19

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162606	162628	737860	LAKE COUN	Y DAIRY	1 1404 WASHINGTON S	JAMESTOWN	NY	14701	1	1887-0000	1370	(716)488-0294
162606	162628	040905	LAKE COUN	Y DAIRY	MAIN ST.	RANDOLPH	NY	14772	1 NYS	1887-0000	1367	(716)358-5512
162606	162628	765328	LAKE COUN	Y DAIRY	† RT 394	LAKEWOOD	NY	14750	1 NYS	1887-0000	1365	(716)763-7504
162606	162628	765448	LAKE COUN	Y DAIRY	RD 2 ROUTE 60	JAMESTOWN	NY	14701	1 NYS	1887-0000	1366	(716)985-4895
162606	162628	398505	LAKE COUN	Y DAIRY	# 114 E MAIN ST	FALCONER	NY	14733	1 NYS	1887-0000	1362	(716)665-4802
162606	162623	398532	LAKE COUN	Y DAIRY	122 E MAIN ST	WESTFIELD	NY	14787	1 NYS	1887-0000	1363	(716)326-2044

NY 14757

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162606 162623 267020 LAKE COUNTY DAIRY # MILL RD., RT. 17 MAYVILLE

8 TOTAL QUANTITY

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162601	162626	490069	NOCO S-26	2221 HYDE PARK BL	NIAGADA PALLO	ΝV	14305	1		1194-0000	2466	(716)	. 207	-2000
			NOCO S-47	2935 MILLERSPORT	GETZVILLE		14068	i		1194-0000		(716)		
			NOCO S-44	523 STARIN AVE	BUFFALO		14216	1		1194-0000		(716)		
			NOCO S-50	957 BRIGHTON RD	TONAWANDA		14150	ī		1194-0000		(000)		
162601	162629	552991	NOCO S-52	2411 ELMWOOD AVE	KENMORE		14217	1		1194-0000		(716)		
162601	162626	034221	NOCO S-23	1650 HERTEL AVE	BUFFALO		14216	_	NYS	1194-0000				-1776
162601	162626	034225	NOCO S-11	1030 PAYNE AVE	NORTH TONAWAND				NYS	1194-0000				-2743
162601	162626	528324	NOCO S-3	2596 SHERIDAN DR	TONAWANDA	ΝY	14150	1	NYS	1194-0000				-6676
162601	162626	533706	NOCO S-27	1555 N FRENCH RD	GETZVILLE	NY	14068	1	NYS	1194-0000	2449	(716)	689	-2030
162601	162626	227106	NOCO S-30	1898 WHITEHAVEN R	GRAND ISLAND	ΝY	14072	1	NYS	1194-0000	2452	(716)	773	-1455
162601	162622	227114	NOCO S-31'	6251 S TRANSIT RD	LOCKPORT	NY	14094	1	NYS	1194-0000	2446	(716)	625	-9532
162601	162629	297559	NOCO S-32	3085 DELAWARE AVE	KENMORE	NY	14217	1	NYS	1194-0000	2451	(716)	873	-0469
162601	162626	823151	NOCO S-18	2220 N. FALLS BLV	TONAWANDA	NY	14150	1	NYS	1194-0000	2445	(716)	692	-5066
162601	162626	917076	NOCO S-28	WILLIAMS RD. & NF	NIAGARA FALLS	NY	14301	1	NYS	1194-0000	2447	(716)	297	-6523
162602	162629	665358	NOCO #58	4590 GENESEE ST	CHEEKTOWAGA	NY	14225	1		1194-0000	2437	(716)	634	-8270
162602	162629	245074	NOCO S-40	2183 GENESEE ST	BUFFALO	NY	14211	1		1194-0000	1656	(716)	891	-5507
			NOCO S-33	3900 UNION RD	CHEEKTOWAGA	NY	14225	1	* •	1194-0000	2466	(716)	634	-3238
			NOCO 5-53	8925 MAIN ST	CLARENCE	NY	14031	1		1194-0000	1662	(716)	634	-9235
162602	162629	552993	NOCO S-54	642 CLEVELAND DR	CHEEKTOWAGA	NY	14225	1		1194-0000	1661	(716)	833	-0995
			NOCO S-35	6011 TRANSIT RD.	CLARENCE	NY	14031	• 1	NYS	1194-0000	2453	(716)	689	-2652
			NOCO S-24	4265 MAPLE RD	AMHERST	NY	14226	1	nys	1194-0000	2444	(716)	1837	-8479
			NOCO S-15	1635 KENSINGTON A	BUFFALO	NY	14215	1	nys	1194-0000	2454	(716)	1833	-4446
_			NOCO S-42	2133 S PARK AVE	BUFFALO	ΝY	14220	1		1194-0000	1654	(716)	822	-2063
			NOCO S-55	2150 GEORGE URBAN	DEPEW	ΝY	14043	1		1194-0000	1702	(716)	681	-5170
			NOCO S-56	1199 FRENCH RD	DEPEW	NY	14043	1		1194-0000	1659	(716)	668	-8845
			NOCO S-43	1225 BROADWAY ST	BUFFALO	NY	14212	1		1194-0000	1658	(716)	894	-7880
			NOCO S-36	5114 TRANSIT RD	DEPEW		14043	1		1194-0000	2432	(716)	684	-6810
			NOCO S-37	4169 N BUFFALO RD			14127	1		1194-0000	2433	(716)	662	-1578
			NOCO S-38	370 CENTRAL AVE	LANCASTER		14086	1		1194-0000	2434	(716)	684	-8675
			NOCO S-62	495 MAIN ST	EAST AURORA	ŅΥ	14052	1		1194-0000	1663	(716)	652	-8521
			NOCO S-60	108 LAKE & PLEASA	HAMBURG	NY	14075	1		1194-0000	1664	(716)	649	-2673
			NOCO 8-39	155 BAILEY AVE	BUFFALO		14220	1		1194-0000	1651	(716)	822	-5117
			NOCO S-59	2080 ABBOTT RD	LACKAWANNA		14218	1		1194-0000			•	-6523
			NOCO S-25	6257 TRANSIT RD	DEPEW	NY	14043	1	NYS	1194-0000	2450	(716)	684	-0212
			NOCO S-29	5980 S PARK AVE	HAMBURG		14075		NYS	1194-0000				-8707
			NOCO S-19	127 MAIN ST	HAMBURG		14075		NYS	1194-0000				-2845
			NOCO S-68	58 W MAIN ST	Webster		14580		NYS	1194-0000				-2174
			NOCO S-63	4370 LAKE AVE	ROCHESTER		14612		NYS	1194-0000				-9442
			NOCO S-67	HUDSON & TITUS	ROCHESTER		14617		NYS	1194-0000				-7291
162604	162620	763888	NOCO S-64	2487 BROWNCROFT B	ROCHESTER	И¥	14625	1	NYS	1194-0000	1672	(716)	1383	-8090

PAGE BREAK TOTAL ACCOUNTS

40 TOTAL QUANTITY

WORKPLAN VAP TEMPLATE LISTING

PACE: 28 DATE: 97-07-01

TIME: 11.49 AM

WHOLESALER TEMPLATE

: 649920 TRIPIFOODS, INC. <DIRECT> · 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEC : 0012

SALES LEVEL : 16XXXX

TERR RETAIL ACCT NAME ADDRESS CITY ST ZIP CHAIN-ID SUPPLIER ACCT PHONE # XAT YTO -----162601 162626 675540 PETRO USA 6302 BUFFALO AVE NIAGARA FALLS NY 14304 1 5342-0000 (716)283-9913 162602 162622 765466 PETRO USA #1692 4220 SHERIDAN DR WILLIAMSVILLE NY 14221 1 NYS 5342-0000 1692 (716)632-9699 162603 162623 306769 PETRO USA #1695 5461 SOUTHWESTERN HAMBURG 5342-0000 NY 14075 1 NYS 1695 (716)646-1232 162603 162625 960838 PETRO USA #1693 2540 S PARK AVE LACKAWANNA NY 14218 1 NYS 5342-0000 1693 (716)822-8149 162603 162625 975281 PETRO USA #1694 1770 SENECA ST BUFFALO NY 14210 5342-0000 1 NYS 1694 (716)826-6209 162603 162625 128610 PETRO USA #1691 723 MINERAL SPRIN WEST SENECA NY 14224 1 NYS 5342-0000 1691 (716)825-0367

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WORKPLAN VAP TEMPLATE LISTING

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TEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME .	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162605	162624	702785	PALMART #8	6090 STATE ROUTE	FARMINGTON	NY	14425	1		5180-0000	2268	(716)924-7210
162605	162624	763821	PAL MART #1	KENDALL ST	CLIFTON SPRING	NY	14432	1	NYS	5180-0000	2261	(315)462-9417
162605	162624	515673	PAL MART #2	510 E MAIN ST	PALMYRA	NY	14522	1	NYS	5180-0000	2262	(315)597-6941
162605	162624	724740	PAL MART #3	N. MAIN STREET	NEWARK	NY	14513	1	NYS	5180-0000	2263	(315)331-6971

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TOTAL QUANTITY

WHOLESALER: 000000

INSTRUCTIONS: WINSTON PROMOTION: BUY 2 PACKS GET 2 FREE LIGHTERS SHIP FIVE (5) DISPLAYS TO EACH RETAIL ACCOUNT LISTED

Supplier	Account	Territory	Name	Address	City	State	Chain ID CCF	· vo	olume
	731543	1332 01	PHAR MOR #600	320 COMMERCE BLVD THE COURT AT OXFOR	FAIRLESS HILLS	PA	2955-00-00 C 0	0	258
5026	27725	1332 04	PHAR MOR #28	2180 MACARTHUR ROAD BUILDING B	WHITEHALL	PA	2955-00-00 C 1	2	213
5410	477041	1332 04	PHAR-MOR #410	3300 LEHIGH ST	ALLENTOWN	PA	2955-00-00 C	12	278
5164	209931	1332 06	PHAR-MOR #164	1939 FRANKLIN MILLS	PHILADELPHIA	PA	2955-00-00 C 0	0	431
5223	310457	1332 06	PHAR-MOR #223	2201 COTTMAN AVE	PHILADELPHIA	PA	2955-00-00 C 0	0	463
	753550	1334 07	PHAR MOR #601	EAST GATE SQUARE II 1001 NIXON DRIVE	MOORESTOWN	NJ	2955-00-00 A 0	1	250
5111	550919	1622 08	PHAR-MOR #111	250 E END CTR	WILKES BARRE	PA	2955-00-00 C 0	0	437
5202	300005	1729 01	PHAR-MOR #202	113 GRAND CENT MALL	PARKERSBURG	WV	2955-00-00 A 0	0	266
5047	532527	1729 04	PHAR-MOR #51	OHIO VALLEY MALL 010	ST CLAIRSVILLE	OH	2955-00-00 C 0	0	227
5257	345443	1729 05	PHAR-MOR #257	400 MILL AVENUE S.E.	NEW PHILA	OH	2955-00-00 A 0	0	300
5310	412121	1729 05	PHAR MOR #310	MALL ROAD	STEUBENVILLE	OH	2955-00-00 C 0	0	388
5054	540486	1729 07	PHAR-MOR #54	1188 PARK AVE W	MANSFIELD ,	ОН	2955-00-00 C 0	0	239
5084	212344	1730 01	PHAR-MOR #4	2501 W 12TH ST	ERIE	PA	2955-00-00 C 0	0	462
5374	487354	1730 01	PHAR-MOR #374	ASHTABULA MALL	ASHTABULA	ОН	2955-00-00 C 0	0	302
				3315 N. RIDGE RD.	•				
5033	489139	1730 01	PHAR-MOR #37	300 MILLCREEK MALL	ERIE	PA	2955-00-00 C 0		278
5080		1730 02	PHAR-MOR #1	910 GREAT EAST PLZ	NILES	OH	2955-00-00 C D	-	213
5013	59021	1730 03	PHAR-MOR #17	3551 BELMONT AVE	YOUNGSTOWN	OH	2955-00-00 C 0		185
5177	297574	1730 03	PHAR MOR #177	4755 MAHONING AVE	Youngstown	OH	2955-00-00 C 0		313
5251		1730 03	PHAR-MOR #251	2465 E STATE ST	Hermitage	PA	2955-00-00 C 0		216
5083		1730 03	PHAR-MOR #3	1121 TIFFANY BLVD.	POLAND	OH	2955-00-00 C 0		467
5081		1730 04	PHAR-MOR #2	7900 MCKNIGHT RD	PITTSBURGH	PA	2955-00-00 C 0		317
5129		1730 04	PHAR-MOR #129	20111 ROUTE 19	CRANBERRY TOWNSHIP	PA	2955-00-00 C 0		233
5046		1730 05	PHAR-MOR #50	270 TARENTUM BRIDGE	NEW KENSINGTON	PA	2955-00-00 C 0		182
5404		1730 05	PHAR MOR #404	MORAINE POINTE PLAZA	BUTLER	PA	2955-00-00 C 0		174
5163		1730 07	PHAR-MOR #163	1800 PARK MANOR BLVD	PITTSBURGH	PA	2955-00-00 C 0	-	424
5466		1730 07	PHAR MOR #466	1165 MCKINNEY LN	PITTSBURGH	PA	2955-00-00 C 0		452
5354		1732 01	PHAR MOR #354	MORGANTOWN MALL	MORGANTOWN	WV	2955-00-00 C 0		213
5231	379949	1732 02	PHAR MOR #231	4775 MOUNTAIN VIEW DRIVE	WEST MIFFLIN	PA	2955-00-00 C 0	10	377
5038		. 1732 02	PHAR-MOR #42	3601 SAW MILL RUN BL	PITTSBURGH	PA	2955-00-00 C 0		502
5130		1732 02	PHAR-MOR #130	5000 OXFORD DR	BETHEL PARK	PA	2955-00-00 C 0		244
5065	590697	1732 03	PHAR MOR #65	660 E PITTSBURGH ST	GREENSBURG	PΆ	2955-00-00 C 0	-	346
5115		1732 04	PHAR-MOR #115	1005 FREEPORT RD	Pittsburgh	PΆ	2955-00-00 C 0		384
5086		1732 04	PHAR-MOR #9	3739 WILLIAM PENN HW	MONROEVILLE	PA	2955-00-00 C 0		393
5135		1732 05	PHAR-MOR #135	2399 MEADOWBROOK MAL	BRIDGEPORT	WV	2955-00-00 C 0		157
5017	22816	1732 06	PHAR-MOR #19	46-47 GREAT SOUTHERN WASHINGTON PIKE	BRIDGEVILLE	PA	2955-00-00 C 0	00	472
5037	375885	1732 07	PHAR-MOR #41	1635 S BRADDOCK AVE	PITTSBURGH	PA	2955-00-00 C 0	0	462
5053	590759	1732 07	PHAR-MOR #57	6401 PENN AVE	PITTSBURGH	PA	2955-00-00 A 0	00	491
5088	845577	1732 07	PHAR-MOR #11	11685 PENN HILLS DR	PITTSBURGH	PA	2955-00-00 C 0	0	434
5018		1738 02	PHAR-MOR #20	2122 S QUEEN ST	YORK	PA	2955-00-00 C C	00	231
5157	188222	1738 02	PHAR-MOR #157	85 GATEWAY DR	MECHANICSBURG	PA	2955-00-00 C 0	D	159
5155	921456	1738 02	PHAR-MOR #155	1776 RODNEY RD	YORK	PA	2955-00-00 C 0	00	216
5156	969238	1738 03	PHAR-MOR #156	3849 UNION DEPOSIT R	HARRISBURG	PA	2955-00-00 C 0	00	233
5023	54199	1738 05	PHAR-MOR #25	1425 SCALP AVE	JOHNSTOWN	PA	2955-00-00 C C	00	135
5134	896371	1738 05	PHAR-MOR #134	516 W PLANK RD	ALTOONA	PA	2955-00-00 C C	00	159

WHOLESALER: 000000

INSTRUCTIONS: WINSTON PROMOTION: BUY 2 PACKS GET 2 FREE LIGHTERS SHIP FIVE (5) DISPLAYS TO EACH RETAIL ACCOUNT LISTED

Supplier	Account	Territor	y 	Name	Address	City	State	Chain ID	CCF	Volume
5397	442722	1738 06	PHAR-MOR	#297	SCHUYLKILL MALL	FRACKVILLE	P A	2955-00-00	C 00	377
5019		1738 07	PHAR-MOR		870 PLAZA BLVD	LANCASTER	PA	2955-00-00	_	262
5114		1738 07	PHAR-MOR		3050 N 5TH STREET HW	READING	PA	2955-00-00		451
7111		1740 60		••	20 FEDERAL PLZ W PO BOX 400	YOUNGSTOWN	ОН	2955-00-00		99999
	601083	1740 60	PHAR MOR		20 FEDERAL PLZ W 20 FEDERAL PLAZA WES	YOUNGSTOWN	ОН	2955-00-00	A 00	99999
	300521	1824 01	PHAR MOR	DIST. OFF.	6630 DUBLIN CENTER D	DUBLIN	ОН	2955-00-00	C 00	
5128	601581	1824 01	PHAR-MOR	#128	6751 DUBLIN CENTER D	DUBLIN	OH	2955-00-00	A 00	175
5049	686648	1824 02	PHAR-MOR	#53	2605 NORTHLAND PLAZA	COLUMBUS	OH	2955-00-00	C 00	218
5024	54784	1824 04	PHAR-MOR	#26	2300 S HAMILTON RD	COLUMBUS	OH	2955-00-00	A 00	220
5035	515882	1824 06	PHAR-MOR	#39	4131 W BROAD ST	COLUMBUS	OH	2955-00-00	C 00	240
5242	355603	1828 09	PHAR MOR	#242	651 LYONS RD	DAYTON	ОН	2955-00-00		240
5142	790525	1838 05	PHAR-MOR		350 W. JOHNSON AVE.	TERRE HAUTE	IN	2955-00-00		165
5148	359734	1838 06	PHAR-MOR		1634 S STATE RD 9	ANDERSON	IN	2955-00-00		152
5131	604364	1838 06	PHAR-MOR	#131	1558 E BOULEVARD	KOKOMO	IN	2955-00-00		185
5011	541690	2124 01	PHAR MOR	#15	6270 GLENWOOD AVE	RALEIGH	NC	2955-00-00		152
5124	550912	2124 01	PHAR-MOR	#124	3901 CAPITAL BLVD. SUITE 153	RALEIGH	NC	2955-00-00		294
5389	438844	2124 02	PHAR-MOR		237 CROSSROADS BLVD	CARY	NC	2955-00-00		209
5048		2126 01	PHAR-MOR		2105 PETERS CREEK PK	WINSTON SALEM	NC	2955-00-00		103
5232	299398	2126 06	PHAR-MOR		3711 BATTLEGROUND AV	GREENSBORO	NC	2955-00-00		147
5136		2126 06	PHAR-MOR		3707 FARMINGTON DR	GREENSBORO	NC	2955-00-00		116
5044		2127 03	PHAR-MOR		555 HAYWOOD RD	GREENVILLE	SC	2955-00-00		141
5207		2127 05	PHAR-MOR		120 S TUNNEL RD	ASHEVILLE	NC	2955-00-00		156
5031		2133 01	PHAR-MOR		7400 ABERCORN ST	SAVANNAH	GA	2955-00-00		124
5039		2133 06	PHAR-MOR		7800 RIVERS AVE SUITE 1700	N CHARLESTON	SC	2955-00-00		111
5040		2133 06	PHAR-MOR		946 ORLEANS RD	CHARLESTON	SC	2955-00-00		
5229		2137 02	PHAR-MOR	••	272 HARBISON BLVD	COLUMBIA	SC	2955-00-00		
5041		2228 07	PHAR-MOR		3412 WRIGHTSBORO RD	augusta	GA	2955-00-00		102
5102		2230 01	PHAR-MOF		165 MOBILE FESTIVAL CENTER	MOBILE	AL	2955-00-00		145
5060		2230 04	PHAR-MOF		6601 N. DAVIS #500A	PENSACOLA	FL	2955-00-00		
5141		2230 05	PHAR-MOR		421 MARY ESTHER CUT	FORT WALTON BEA	FL	2955-00-00		109
5113		2233 06	PHAR-MOF		1900 AUBURN AVE	COLUMBUS	GA	2955-00-00		
5107		2326 01	PHAR-MOF	· ·	4460 66TH ST N	SAINT PETERSBUR	FL	2955-00-00		
5147		2328 03	PHAR-MOF		2501 OKEECHOBEE BLVD	WEST PALM BEACH	FL	2955-00-00		
5085	-	2332 01	PHAR-MOS		3800 S TAMIAMI TRAIL	SARASOTA	FL	2955-00-00		
5151		2925 01	PHAR MOR		1940 RIO HILL CTR	CHARLOTTESVILLE	VA	2955-00-00		
5061		2925 05	PHAR MOI		1421 TOWNE SQU. BLVD	ROANOKE	VA	2955-00-00		
5032		2927 03	PHAR-MOI		439 ORIANA RD	NEWPORT NEWS	VA	2955-00-00		
5036		2927 03	PHAR-MOR		2127 COLISEUM DR	HAMPTON	VA VA	2955-00-00 2955-00-00		
5103		2927 05	PHAR-MOI		1983 S MILITARY HWY	CHESAPEAKE		2955-00-00		
5015		2927 06	PHAR-MOI		2720 N MALL DR	VIRGINIA BEACH	VA VA	2955-00-00		
5014		2927 06	PHAR-MOR		415 N MILITARY HWY 1944 LASKIN RD	NORFOLK VIRGINIA BEACH	VA VA	2955-00-00		
5187		. 2927 06 3 2927 07	PHAR-MOI		9699 W BROAD ST	GLEN ALLEN	VA VA	2955-00-00		
5143		2927 07 2927 08	PHAR-MOI		4300 PORTSMOUTH BLVD	CHESAPEAKE	VA VA	2955-00-00		
5158 5117		2927 08	PHAR-MOI		155 WADSWORTH DR	RICHMOND	VA	2955-00-00		

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INSTRUCTIONS: WINSTON PROMOTION: BUY 2 PACKS GET 2 FREE LIGHTERS SHIP FIVE {5} DISPLAYS TO EACH RETAIL ACCOUNT LISTED

Supplier	Account	Territory	Name	Address	City	State	Chain ID	CCF	Volume

5084	541584	2934 06	PHAR-MOR #64	4512 CAMPGROUND RD	FAYETTEVILLE	NC	2955-00-00	A 00	127
5192	204161	2934 08	PHAR-MOR #192	341 S COLLEGE RD	WILMINGTON	NC	2955-00-00	C 00	270
5200	295083	2936 05	PHAR-MOR #200	HUNTINGTON MALL UNIT 295	BARBOURSVILLE	WV	2955-00-00	A 00	158
5218	295085	2936 09	PHAR MOR #218	10699 U.S. RTE. 60	ASHLAND	KY	2955-00-00	C 12	184
3355	374954	6230 03	PHAR-MOR #355	4100 W WILLOW KNOLLS	PEORIA	ΙĹ	2955-00-00	C 00	227
á49920	735047	6230 03	PHAR MOR #139	2103 N VETERANS PKY	BLOOMINGTON	ΙL	2955-00-00	C 00	250
5196	254424	6230 06	PHAR-MOR #196	2800 N PLAINFIELD RD	JOLIET	IL	2955-00-00	C 00	202
5145	550845	6232 01	PHAR-MOR #145	2360 S GREEN BAY RD	RACINE	WI	2955-00-00	C 00	205
5149	883915	6232 08	PHAR-MOR #149	5505 E STATE ST	ROCKFORD	ΙL	2955-00-00	C 00	164
5173	755085	6239 05	PHAR-MOR #173	1400 TWIXT TOWN RD	MARION	IA	2955-00-00	C 00	280
5137	632514	6239 07	PHAR-MOR #137	902 W KIMBERLY RD	DAVENPORT	IA	2955-00-00	C 00	648
5246	305630	6625 01	PHAR-MOR #246	309 NE ENGLEWOOD RD	KANSAS CITY	MO	2955-00-00	A 00	119
5216	426679	6625 06	PHAR-MOR #216	7104 W 119TH ST	OVERLAND PARK	KS	2955-00-00	A 00	109
5380	426704	6625 06	PHAR-MOR #380	11215 W 63RD ST	SHAWNEE	KS	2955-00-00	A 00	140
	300733	6632 02	PHAR MOR #182	6775 W 98TH AVE	Westminster	CO	2955-00-00	A 00	201
5178	974876	6632 03	PHAR-MOR #178	401 W, GIRARD AVE.	ENGLEWOOD	CO.	2955-00-00	C 00	216
5301	490959	6633 07	PHAR MOR #301	1610 SW 74TH ST	OKLAHOMA CITY .	OK	2955-00-00	A 00	351
5042	27736	6737 05	PHAR-MOR #46	3000 W ELM ST	LIMA	OH	2955-00-00	A 00	262

WORKPLAN VAF TEMPLATE LISTING

PAGE:

24

DATE: 97-07-07 TIME: 11:49 AM

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TEMPLATE SEQ : 0012

SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
162204	162228	777495	POCO MART	508 N. ELMIRA ST	ATHENS	PA	18810	1		3173-0000	4495	(717)888-2211
162204	162228	777497	POCO MART	802 N LEHIGH AVE	SAYRE	PA	18840	1		3173-0000	4492	(717) 888-7717
162204	162228	696047	POCO MART	RT 220	ATHENS	PA	18810	1		3173-0000	4491	(717)888-2338
162605		791789	POCO MART	UPPER FIFTH AVENU	OWEGO	NY	13827	1	NYS	3173-0000	4497	(607)687-5872

PAGE BREAK TOTAL ACCOUNTS

TOTAL QUANTITY

WORKPLAN VAP TEMPLATE LISTING

PAGE: 22

DATE: 97-07-07 TIME: 11:49 AM

: 649920 TRIPIFOODS, INC. <DIRECT> : 700649 70900 WIN SEP B2G LTRS WHOLESALER TEMPLATE

TEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	XAT	CHAIN-ID	SUPPLIER	ACCT PHONE #
172903	172925	342452	QUICK CHEK #117	240 FRONT STREET	KILLBUCK	ОН	44637	1		1962-0000	2117	(216)276-4511
172905	172925	797238	QUIK CHEK #119	323 E HIGH AVE	NEW PHILADELPH	ОН	44663	1		1962-0000	2119	(2161343-8393
172905	172925	850754	QUIK CHEK #2107	01 2ND ST	DENNISON	OH	44621	1		1962-0000	2107	(614)922-2552
172907	172923	338984	QUICK CHEK 109	3576 PARK AVE W	ONTARIO	OH	44862	1		1962-0000	2109	(419)529-6200
172907	172923	338989	QUIK CHEK #2102	305 MARION AVE	MANSFIELD	ОН	44903	3		1962-0000	2102	(419)524-7436
172907	172923	339236	QUICK CHEK INC #106	61 MILL RD	BELLVILLE	OH	44813	1		1962-0000	2106	(419)886-2361
172907	172925	430345	QUIK CHEK #2114	4510 CLEVELAND RD	WOOSTER	OH	44691	1		1962-0000	2114	(330)345-5261
18240B	182421	030361	QUIK CHEK/SHELL #13	404 W PIKE ST	JACKSON CENTER	ОН	45334	1	OHI	1962-0000	2133	(513)596-6766
673707	673728	079455	QUICK CHEK #2128	6020 E HARBOR RD	MARBLEHEAD	ОН	43440	1		1962-0000	2128	{419}734-1600

PAGE BREAK TOTAL ACCOUNTS

TOTAL QUANTITY

BPEN55B2 WORKPLAN VAP TEMPLATE LISTING

PAGE: 12 DATE: 97-07-07 TIME: 11:49 AM

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT>
TEMPLATE : 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEO : 0012 SALES LEVEL : 16XXXX

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TERR	RETAIL	ACCT	NAME		ADDRESS	CITY	ŞТ	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT	PHON	E #
152202	162232	552921	KWIK FILL	#MD3D6	828 W GENESEE STR	SKANRATELES	NY	13152			0565-0000	3059	(315)	685-	7390
			RED APPLE					13088			0565-0000	2742			
			RED APPLE			AUBURN		13021		NYS	0565-0000	3149	(315)	252-	5131
			KWIK FILL		134 STATE ST	AUBURN		13021		NYS	0565-0000	3013	(315)	253-	4185
			KWIK FILL		RT 31 & THOMPSON	CLAY		13041	1	NYS	0565-0000	3002	(315)	699-	1099
			RED APPLE		2371 W GENESEE RD	=		13027		NYS	0565-0000	3079	(315)	636-	2859
			RED APPLE		5919 E TAFT RD	NORTH SYRACUSE				NYS	0565-0000	3119			
			RED APPLE	••	RT 31 & CRABTREE	CICERO		13039		NYS	0565-0000	3122			
			KWIK FILL		MAIN ST	MEXICO		13114		NYS	0565-0000		(315)		
			KWIK FILL		ROUTE 3	FULTON		13069		NYS	0565-0000	3007	(315)	593-	3012
			KWIK FILE		ROUTE 3	VOLNEY	NY	13069		NYS	0565-0000	3010	(315)	593-	3627
			RED APPLE		RT. 434 TIOGA BLV	APALACHIN	NY	13732	:	NYS	0565-0000	3114	(607)	625-	3721
			RED APPLE		23 FLORAL AVE	BINGHAMTON	NY	13905	:	NYS	0565-0000	3089	(607)	796-	0263
			KWIK FILL		267 MAIN ST	BINGHAMTON	NY	13905	:	NYS	0565-0000	3023	(607)	798-	0814
			KWIK FILL		200 HARRY L DR	JOHNSON CITY	NY	13790	:	NYS	0565-0000	3027	(607)	798-	0294
162204	162231	269606	KWIK FILL	#A0049	5 W MAIN ST	OWEGO	NY	13827		LNYS	0565-0000	3040	(607)	687-	0392
162204	162226	762346	RED APPLE	#M0356	RTE 369	PORT CRANE	NY	13833	:	NYS	0565-0000	3070	(607)	648-	3232
162205	162231	763210	RED APPLE	#M0359	NORTH ST RT13	DRYDEN	NY	13053		NYS .	0565-0000	3077	(607	844-	9623
162205	162231	764369	RED APPLE	#M0358	MAIN ST	GROTON	NY	13073	;	l nys	0565-0000	3071	1607	898-	9521
162205	162237	173023	KWIK FILL	#A0062	6254 THOMPSON RD	SYRACUSE	NY	13206	:	l nys	0565-0000	3016	(315	1437-	4373
162205	162237	762255	RED APPLE	#M0363	122 ALBANY ST	CAZENOVIA	NY	13035		NYS	0565-0000	3086	(315)) 655-	9126
162205	162231	527603	KWIK FILL	#M0199	163 HOMER AVE	CORTLAND	NY	13045		l NYS	0565-0000	1356	(607	756-	6317
162205	162231	548247	KWIK FILL	#M0311	WEST & MCLEAN ROA	CORTLAND	NY	13045		l Nys	0565-0000		(607		
162205	162231	762510	RED APPLE	#M0339	312 TOMPKINS STRE	CORTLAND	NY	13045	;	1 NYS	0565-0000		(607		
162206	162236	762293	RED APPLE	#M0364	ROUTE 5	SHERRILL	NY	13461		1 NYS	0565-0000		(315		
162206	162233	762451	RED APPLE	#M0369	53 NO MAIN ST	NEW BERLIN	NY	13411		1 NYS	0565-0000		(607		
162206	162236	762511	RED APPLE	#M0361	129 N MAIN ST	ONEIDA	ИХ	13421		1 NYS	0565-0000		(315		
162206	162236	762914	RED APPLE	#M0360	109 N PETERBORO S	CANASTOTA	NY	13032		1 NYS	0565-0000		(315	-	
162206	162236	763101	RED APPLE	#M0367	7872 MANLIUS CTR	EAST SYRACUSE		13057		1 NYS	0565-0000		(315		
		-	RED APPLE		63 W MAIN ST	RICHFIELD SPGS				1 NYS	0565-0000		(315		
162206	162233	171395	KMIK LITT	#A0045	ROUTE 12, NORTH	NORWICH		13815		1 NYS	0565-0000		(607		
			RED APPLE		ACADEMY & CHESTNU			13820		1 NYS	0565-0000		(315		
			RED APPLE		MAIN & MILL STS	UNADILLA		13849		1 NYS	0565-0000		(607		
			RED APPLE		147 E. MAIN ST.	COBLESKILL		12043		1 NYS	0565-0000		(518		
			RED APPLE		2309 COLVIN BLVD	TONAWANDA		14150		1 NYS	0565-0000		(716		
			RED APPLE		3333 DELAWARE AVE			14217		1 NYS	0565-0000		(716		
			RED APPLE		4205 DELAWARE AVE			14150		1 NYS	0565-0000		(716		
			RED APPLE		2260 ELMWOOD AVE	KENMORE		14217		1 NYS	0565-0000		(716		
			RED APPLE		3215 CHILI AVE	ROCHESTER		14624		1	0565-0000		(716		
			RED APPLE		645 MILLERSPORT H			14226		1 NYS	0565-0000				-7522
			RED APPLE		3724 HARLEM RD	CHEEKTOWAGA		14225		1 NYS	0565-0000				-1616
162602	162622	397996	KWIK FILL	#A0021	9970 MAIN ST	CLARENCE	NY	14031		1 NYS	0565-0000	3135	1716	1795	-6065

WORKPLAN VAP TEMPLATE LISTING

PAGE: 13

DATE: 97-07-07 TIME: 11:49 AM

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TEMPLATE : 700649 70900 WIN SEP B2G LTRS

TEMPLATE SEQ : 0012 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
			THE PERSON I						hT/0	0000	*****	10141350 0150
			KWIK FILL #M0081	501 S UNION ST	SPENCERPORT		14559		NYS	0565-0000		(716)352-9150
			KWIK FILL #M0140	1578 SPENCERPORT	ROCHESTER		14606		NYS	0565-0000		(716) 247-4456
			RED APPLE #M0325	175 KENMORE AVE	AMHERST		14226		NYS	0565-0000		(716)832-8080
			RED APPLE #M0333	1550 SPENCERPORT	ROCHESTER HAMBURG		14606		NYS	0565-0000		(716)247-5339
			KWIK FILL #A0030 KWIK FILL #A0060	4909 S PARK AVE 2170 TRANSIT RD	WEST SENECA		14075	1	NYS	0565-0000 0565-0000		(716)649-8340 (716)675-8899
							14224					•
			KWIK FILL #A0007 RED APPLE #M0329	99 JACKSON ST	BATAVIA BUFFALO		14020 14206	-	nys Nys	0565-0000 0565-0000		(716)343-3929 (716)826-6846
			RED APPLE #M0330	1779 CLINTON ST 1131 RIDGE RD	LACKAWANNA		14218		NYS	0565-0000		(716)824-0404
			KWIK FILL #M0016	5 ERNST PL	EAST AURORA		14052	_	NYS	0565-0000		(716)652-5009
			KWIK FILL #M0016	85 STONEWOOD AVE	ROCHESTER		14612	1		0565-0000		(716)663-B420
			KWIK FILL #A0023	29 MAIN ST	DANSVILLE		14437	1		0565-0000		(716)335-8154
			KWIK FILL #M0099	201 N WASHINGTON	EAST ROCHESTER			1		0565-0000		(716)385-9869
			RED APPLE #M0332	2271 CULVER RD	ROCHESTER		14609	1		0565-0000		(716)342-8597
			RED APPLE #M0332	1835 MOUNT HOPE A			14620		NYS	0565-0000		(716)473-1468
			KWIK FILL #A0055	2734 DEWEY AVE	ROCHESTER		14616		NYS	0565-0000		(716)663-7171
			KWIK FILL #A0043	26 E STATE ST	MOUNT MORRIS		14510		NYS	0565-0000		(716)658-4734
			KWIK FILL #M0111	56 N MAIN ST	MOUNT MORRIS		14510		NYS	0565-0000		(716)658-3595
			RED APPLE #M0331	1155 KUDSON AVE	ROCHESTER		14621		NYS	0565-0000		{716}342-6559
			KWIK FILL #M0085	7449 VICTOR RD	VICTOR		14564	1		0565-0000	· ·	(716) 924-5525
			KWIK FILL #M0049	19 E MAIN ST	HONEOYE		14471	1		0565-0000		(716)229-2704
			KWIK FILL #M0035	1 FORGHAM ST	LYONS		14489		NYS	0565-0000		(315) 946-4458
162605	162232	763765	KWIK FILL #M0123	390 HAMILTON ST	GENEVA	NY	14456	3	NYS	0565-0000	3148	(315) 781-1177
162605	162225	269672	KWIK FILL #A0051	227 LAKE ST	PENN YAN	NY	14527	1	NYS	0565-0000	3143	(315)536-8994
162605	162620	763825	RED APPLE #M0119	2166 PENFIELD/	WALWORTH	NY	14568	2	NYS	0565-0000	3053	(315)597-4424
162605	162620	763247	RED APPLE #M0338	RT21	MARION	NY	14505	1	NYS	0565-0000	2738	(315)926-5361
162605	162624	269082	RED APPLE #M0344	204 W UNION ST	NEWARK	NY	14513	1	NYS	0565-0000	3030	(315)331-0840
162605		764387	RED APPLE #M0345	30 GENEVA ST	LYONS	NY	14489	1	NYS	0565-0000	3073	(315)946-6006
162606	162628	128857	KWIK FILL #M0019	455 W MAIN ST	FALCONER	NY	14733	1	-	0565-0000	7127	(716)665-3650
162606		765598	KWIK FILL #M0061	227 MAIN ST	BRADFORD	PA	16701	1		0565-0000	1257	
162606	162628	765374	KWIK FILL #M0031	MAIN & CENTER	FREWSBURG	NY	14738	1		0565-0000	3081	(716)569-2277
162606	162628	584404	KWIK FILL #M0312	342 FOREST AVE.	JAMESTOWN	NY	14701	1	L	0565-0000	7172	(716)488-0510
162606	162628	765375	KWIK FILL #M0070	FOOTE AVE	JAMESTOWN	NY	14701	3	NYS	0565-0000	3083	(716)483-9188
162606	162623	765376	KWIK FILL #M0024	14 WATER ST	MAYVILLE	ΝY	14757	1	NYS	0565-0000	3080	(716)753-3653
162606	162628	765406	KWIK FILL #M0188	1617 W 3RD ST	JAMESTOWN	NY	14701	1	NYS	0565-0000	3084	(716)664-6989
			KWIK FILL #M0059	ROUTE 415 S	BATH	NY	14810		NYS	0565-0000	3146	(607)776-7441
			KWIK FILL #M0043	7270 SENECA RD N	HORNELL	NY	14843		NYS	0565-0000		(607) 324-2268
			XWIK FILL #M0299	RT. 69 & MAIN ST.			16350			0565-0000		(814)489-3070
			KWIK FILL #M0371	1664 MARKET ST	WARREN		16365	3	l	0565-0000		(814)723-6035
162607	162627	621211	KWIK FILL #M0018	165 HOGAN BOULEVA	MILL HALL	PA	17751	1	l	0565-0000	1243	
			KWIK FILL #M0058	RD #2 GOLDEN ROAD	CLEARFIELD	PA	16830	1	L	0565-0000		
			KWIK FILL #M016B	ROUTE 15	LAWRENCEVILLE		16929		l	0565-0000		(717)827-2493
162607	162628	840886	KWIK FILL #M0144	600 PENN AVENUE	WARREN	PA	16365	1	L	0565-0000	0560	(814)723-7530

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WORKPLAN VAP TEMPLATE LISTING

PAGE: 14 DATE: 97-07-07

TIME: 11:49 AM

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162607	162628	399222	KWIK FILL	#M0186	PENN & HICKORY	WARREN	PA	16365	3	Ł	0565-0000	0561	(814)726-0772
			KWIK FILL		209 S 2ND ST	COSHOCTON	ОН	43812	3	}	0565-0000	7157	(614)622-2655
172905	172925	843528	KWIK FILL	#S0241	1025 HIGH ST	NEW PHILA	ОН	44663	1	Ĺ	0565-0000	7156	(330)339-5929
			KWIK FILL		21268 BLOOMING VA	MEADVILLE	PA	16335	3	1	0565-0000	7099	(814)337-2826
			KWIK FILL		1603 W 26 TH	ERIE	PA	16508	1	l	0565-0000	0562	(814)459+0247
173001	173022	840994	KWIK FILL	#M0033	ERIE & PLUM ST	EDINBORO	PA	16412	1	l	0565-0000	1223	(814)734-7470
173001	173022	840995	KWIK FILL	#M0136	401 NORTH ST	MEADVILLE	PA	16335	1	ì	0565-0000	7095	(814)337-8175
173001	173022	840996	KWIK FILL	#M0172	R D #4 RT 19	MEADVILLE	PΑ	16335	:	1	0565-0000	7169	(814)337-0039
173001	173022	844088	KWIK FILL	#S0058	1001 E SPRING ST	TITUSVILLE	PA	16354		3	0565-0000	1256	(814)827-1797
173001	173022	844459	KWIK FILL	#M0029	1040 15TH STREET	FRANKLIN	PA	16323	-	1	0565-0000	1222	(814)437-1405
173001		844474	KWIK FILL	#M0063	105 NORTH 13TH ST	FRANKLIN	PA	16323	:	1	0565-0000	7094	
173001		844484	KWIK FILL	#M0180	ROUTE 8	OIL CITY	PA	16301	;	1	0565-0000	7097	
173001	173022	074918	KWIK FILL	#M0173	135 N MAIN ST	CAMBRIDGE SPRI	PA	16403	:	L	0565-0000	1227	(814)398-8453
173001	173022	168417	KWIK FILL	#M0007	949 N CENTER ST	CORRY	PA	16407	:	1	0565-0000	7174	(814)664-8866
173001	173022	168420	KWIK FILL	#M0134	2 COLUMBUS AV	CORRY	PA	16407		<u>.</u>	0565-0000	1260	(814)664-9170
173001			KWIK FILL		3619 W 12TH ST	ERIE	PA	16505	;	1	0565-0000	1209	(814)838-1811
173001	173021	168715	KWIK FILL	#M0141	3360 W 38TH ST	ERIE	PA	16506	:	3	0565-0000	1215	(814)833-8077
173001	173021	168730	KWIK FILL	#M0176	231 MAIN ST W	GIRARD	PA	16417	:	1 .	0565-0000	1204	(814)774-3568
173001	173020	168753	KWIK FILL	#M0143	169 S PEARL ST	NORTH EAST	PA	16428	:	1.	0565-0000	7117	(814) 725-5209
173001	173020	168755	KWIK FILL	#M0157	82 E MAIN ST	NORTH EAST	PA	16428	:	1	0565-0000	1217	(814)725-5946
173001	173021	267732	RED APPLE	#M0317	4702 W RIDGE RD	ERIE	PA	16506	:	1	0565-0000	1341	(814)838-7858
173001	173020	267735	RED APPLE	#M0316	2122 BUFFALO RD	ERIE	PA	16510	:	1	0565-0000	1342	(814)899-5288
173003	17302B	220864	KWIK FILL	#S0204	630 YOUNGSTOWN	STRUTHERS	ОH	44471		4	0565-0000	7090	(330)755-5888
173004	173028	717481	KWIK FILL	#M850	2608 NEW BUTLER R	NEW CASTLE	PA	16101	:	1	0565-0000	4202	(412)657-1557
173004		844085	KWIK FILL	#S0003	106 FRANKLIN ST	SLIPPERY ROCK	PA	16057		1	0565-0000	1286	(412)794-4328
173004		844098	KWIK FILL	#S002B	RT 65	ELLWOOD CITY	PA	16117		1	0565-0000	7103	(412)758-8578
173004		844251	KWIK FILL	#M0209	I-80 & RTE 8	BARKEYVILLE	PA	16038	;	2	0565-0000	1295	(814)786-9379
173004	173030	844829	KWIK FILL	#50010	631 W NEW CASTLE	ZELIENOPLE	PA	16063		1	0565-0000	7100	(412)452-4525
173005	173030	844777	KWIK FILL	#50013	1801 N MAIN ST	BUTLER	PΑ	16001		1	0565-0000	1265	(412)285-8202
173005	173221	845247	KWIK FILL	#S0047	RD #6, RTE. 422 E	KITTANNING	PA	16201		1	0565-0000	1267	(412)545-9703
173201	173224	846358	KWIK FILL	#S0045	RR 4 BOX 334	UNIONTOWN	PΑ	15401		1	0565-0000	1302	(412)438-8510
173203	173846	638710	KWIK FILL	S0141	4TH & BANK STREET	DERRY	PA	15627		2	0565-0000	1308	(412)694-8780
173203		846428	KWIK FILL	#S0012	3RD & WOOD ST	CALIFORNIA	PΑ	15419		1	.0565-0000	3156	(412) 938-3325
173204		638634	KWIK FILL	#S0171/24	400 ALLEG. RV. BL	OAKMONT	PA	15139		3	0565-0000	3163	(412)826-0212
173206	173229	846337	KWIK FILL	#S0079	705 E MAIDEN ST	Washington	PA	15301		3	0565-0000	7168	(412)222-6388
173206		846338	KWIK FILL	#80035	RTS. 519 & 136	EIGHTY FOUR	PΆ	15330		1	0565-0000	1301	(412)228-3777
173802	173823	621279	KWIK FILL	#S0D38	6479 CARLISLE PIK	MECHANICSBURG	PA	17055		1	0565-0000	1321	(717)766-2550
173804	173843	621214	KWIK FILL	#M0103	2705 W 4TH ST	WILLIAMSPORT	PA	17701		1	0565-0000	1248	(717)326-7808
173805	173842	766180	KWIK FILL	#80081	R. D. #6	JOHNSTOWN	PA	15909		1	0565-0000	1327	(814)749-8438
173805	173841	776346	KWIK FILL	#S0063	PO BOX 186	MILL CREEK	PΑ	17060		1	0565-0000	1325	(814)643-1999

PAGE BREAK TOTAL ACCOUNTS

125 TOTAL QUANTITY

WORKPLAN VAP TEMPLATE LISTING PAGE:

DATE: 97-07-07 TIME: 11:49 AM

25

WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT>
TEMPLATE : 700649 70900 WIN SEP B2G LTRS
TEMPLATE SEQ : 0012

SALES LEVEL : 16XXXX

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TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	\$T	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT	PHO	4 av
162204	162233	720135	MID VALLEY OIL	205 MAIN STREE	AFTON	NY	13730		1	3459-0000	3625	(607	634	-2940
162204	162226	720136	MID VALLEY OIL	120 BALDWIN ST	JOHNSON CITY	NY	13790		1	3459-0000	3621	(607)	723	-5371
162204	162226	720137	MID VALLEY OIL	1102 CHENANGO ST	BINGHAMTON	ИХ	13901	;	2	3459-0000	3618	(607)	722	-9870
162204	162226	720138	MID VALLEY OIL	3200 OLD VESTAL R	VESTAL	NY	13850		1	3459-0000	3626	(607)	770	-9805
162204	162226	720140	MID VALLEY OIL	1899 STATE ROUTE	BINGHAMTON	ИY	13901		1	3459-0000	3606	(607)	64B	-9947
162204	162226	720141	MID VALLEY OIL	1065 FRONT STREET	BINGHAMTON	ИY	13905		1	3459-0000	3616	(607	724	-2217
162204	162226	720142	MID VALLEY OIL	212-227 COURT STR	BINGHAMTON	NY	13901		1	3459-0000	3602	(607)	722	-6214
162204	162226	720143	MID VALLEY OIL	409 COURT ST	BINGHAMTON	ΝY	13904		1	3459-0000	3613	(607)	723 (-1002
162204	162231	720144	MID VALLEY OIL	112 NORTH AVE	OWEGO	NY	13B27 _.		1	3459-0000	3686	(607	687 (-1411
162204	162226	720145	MID VALLEY OIL	520 CHENANGO ST	BINGHAMTON	NY	13901		1	3459-0000	3607	(607	1723	-9809
162204	162223	720147	MID VALLEY OIL	WINDSOR PLAZA	WINDSOR	NY	13865		1	3459-0000	3609	(607	655	-9963
162205	162226	720124	MID VALLEY OIL	94 GENESEE ST	GREENE	ИY	13778		2	3459-0000	3603	(607	1656	-9996
162205	162231	720129	MID VALLEY OIL	Main Street	DRYDEN	ИY	13053		1 607	3459-0000	3632	(607	844	-8831
162205	162231	720134	MID VALLEY OIL	ROUTE 11 & MAIN S	MARATHON	NY	13803		1	3459-0000	3627	(607) B46	-6587
162205	162237	720148	MID VALLEY OIL	133 ALBANY ST	CAZENOVIA	NY	13035		1	3459-0000	3639	(315	655 (-8062
162206	162234	590831	XTRA MART #1471	4 N ANN ST	LITTLE FALLS	NY	13365		1	3459-0000	3689	(315	823	-4063
16220B		678250	DANVILLE XTRA MART	RT 54 & I 80	DANVILLE	PA	17821		1	3459-0000	3628	(717	1275	-5564
162210	162227	734181	HILLTOP X-TRA MART	RR 6 BOX 184	MILFORD	PA	18337		1 .	3459-0000	3636	(717	296	-4636
162306		561215	XTRA MART #1452	ROUTE 203	NIVERVILLE	NY	12130		1	3459-0000	3652	(518	784	-3311
162306	162328	649143	RED HOOK #1482	DBA XTRA MART	RED HOOK	NY	12571		1 .	3459-0000	3682	(914	758	-0557
162306	162326	766837	XTRA MART #1433	RTE 66	GHENT	ИY	12075		1	3459-0000	3633	(518	392 (-9110
162306		021997	XTRA MART #1456	BELLS POND	HUDSON	NY	12534		1	3459-0000	3656	(518	851)	-2220
162306	162326	083950	XTRA MART #1451	ROUTE 23	CATSKILL	ИY	12414		1	3459-0000	3651	(518	943 (-3767
162307	162328	516248	CHAPEL HILL EX #146	ROUTE 9W	HIGHLAND	ΝY	12528		1	3459-0000	3660	(914)691	-2344
162307	162327	086028	XTRA MART #1495	ROUTE 17K & RTE.	MONTGOMERY	ИĀ	12549		1 NYS	3459-0000	3624	(914	1457	-9403
162605	162231	720126	MID VALLEY OIL	32 PERUVILLE RD	LANSING	ΝY	14882		1	3459-0000	3637	(607	} 533	-9901
162605	162231	720128	MID VALLEY OIL	1414 DRYDEN RD	FREEVILLE	ИY	13068		1	3459-0000	3634	(607	347	-4208
162605	162231	720132	MID VALLEY OIL	MAIN STREET	NEWARK VALLEY	NY	13811		1	3459-0000	3604	(607	1642	-9565
162605	162231	720133	WID VALLEY OIL	186 OWEGO SREET	CANDOR	NY	13743		1	3459-0000	3605	(607	1659	-5700
162605	162232	720149	MID VALLEY OIL	RT. 90 MAIN ST. B	UNION SPRINGS	NY	13160		1	3459-0000	3638	(315	889	-5462
162605	162233	720152	MID VALLEY OIL	ROUTE 206	BAINBRIDGE	ИY	13733		1	3459-0000	3608	(607	967	-8488
173803	173829	776251	XTRA MART #1723	102 E MAIN ST RT	PALMYRA	PA	17078		1	3459-0000	3623	(717)83B	-4426
173804	173B23	545259	CITGO XTRAMART #179	1604 STATE ROAD	DUNCANNON	PA	17020		1	3459-0000	3695	(717	957	-2665

PAGE BREAK TOTAL ACCOUNTS

33 TOTAL QUANTITY

SN55B2 WORKPLAN VAP TEMPLATE LISTING PAGE:

DATE: 97-07-07

TIME: 11:49 AM

TEMPLATE 700649 70900 WIN SEP B23 LTRS
TEMPLATE SEQ . 0012 WHOLESALER : 649920 TRIPIFOODS, INC. <DIRECT>

SALES LEVEL : 16XXXX

10 7 63 B 1 6

162602				4375 BUFFALO RD		NY	14514	3	NYS		0054	(716)594-4731
162604			SPRINGWATER COUNTRY				14514		NIS		0054	(716)669-9070
			•	1319 LAKE RD	WEBSTER		14580		• I		0937	(716)265-3512
			HEMLOCK GENERAL STO		-		14466		l		0,5,	(716)367-2840
162604	162225	672362	WESTERS COUNTRY STO	6153 STATE ROUTE	CONESUS		14435	•	L		0313	(716)346-4360
162604	162630	268827	GUETTI MARKET INC	758 RIDGEWAY AVE	ROCHESTER	NY	14615	1	NYS		0532	(716)458-2445
				825 CANANDAIGUA R		NY	14456	1	L		2953	(315)789-0788
162605	162225	035536	MINIT STOP GLEN GROCERY	NORTH AVE. & LIBE	PENN YAN	NY	14527		NYS		2951	(315)536-7421
					WATKINS GLEN	NY	14891	:	NYS		0450	(607)535-6601
162605	162232	304324	SENECA MARKETPLACE	4432 W LAKE RD	GENEVA		14456	;	NYS .		0568	(315)789-2020
162606	162225	462139	EASY PLUS YELLOW GOOSE	114 WEST MORRIS	BATH		14810		1		0794	(607)776-9057
							14701		2		1609	(716)483-6104
			MUNCHIE'S FOOD SHOP NEWTON'S		PORT ALLEGANY				1		0.544	(814)642-7110
162607	107078	378286	QUIK MART #2	26 ACADEMI STREET	SHINGLEROUSE	PA	16748		2		0644	(814)697-6739
			BOYDS CORNER STORE		COUDERSPORT		16915		1		1250	(111)021-2290
			FOGLE'S CORNER INC				44646		1		2136	(330)832-1144
				1002 LIBERTY ST	ERIE		16502		- 2		2501	(814)455-3310
173001		468860	LINCAN FOOD MART	RD #2	UNION CITY	PA			1		0303	(814)694-2530
173005		764494	WAY 2 GO	1701 N MAIN ST	BUTLER	PA	16001	:	ı			(412)282-0066
173305	173021	333775	BILICIC COUNTRY MAL	5218 TOWNSHIP RD	GENEVA	OH	44041		4		0315	(216)466-9111
			WARRENSVILLE MARKET		WILLIAMSPORT				1		429	(717)435-0116
182403	182427	797868	GAD 41 SUNOCO	24655 US HIGHWAY	CIRCLEVILLE	OН	43113		3 OHI		2539	(315)789-2020 (607)776-9057 (716)483-6104 (814)642-7110 (814)697-6739 (717)827-2290 (814)274-7274 (330)832-1144 (814)455-3310 (814)694-2530 (412)282-0066 (216)466-9111 (717)435-0116 (614)477-7468
		P.	AGE BREAK TOTAL ACCO	UNTS 31	TOTAL QUANTITY							
TERR	RETAIL		NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122206		741541	XTRA MART 7440	42 LAKE ST	WHITE PLATNS	NV	10603		 1	1403 0000	84	************
					1144413	141	70003	•		1403-0000	7440	19141328-5266

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT	PHONE #
			GREEN HILLS SUNOCC		READING		19607	1		0362-0101			775-5109

1 TOTAL QUANTITY

PAGE BREAK TOTAL ACCOUNTS 1 TOTAL QUANTITY

PAGE BREAK TOTAL ACCOUNTS

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GHCP18RN1610XX TEMPORARY PAYMENT DETAIL REPORT

08/27/97

ACCOUNT NUMBER: 649920

VOUCHER NUMBER: 15367356

DATE WRITTEN: 08/27/97

TRIPIFOODS INC. 1427 WILLIAM ST

BUFFALO , NY 14206

STATUS: PAID

AMOUNT PAID: 2394.00

SEND CHECK TO: ROU

DESCRIPTION UNITS

AMOUNT

'97 VAP PK & SHP 85.50 2394.00

EXPLANATION: SEPT: WINSTON B2G2F LIGHTERS 700649 / RMD